

## **Questions You Can and Should Ask During An Interview**

- Why is the position open?
- What are the best/worst parts of the job and the company?
- What is the typical career path?
- How do you feel about promotions from within?
- How do you rate your competition?
- What do you consider to be your firm's most important asset?
- Could you tell me a little about your role with the company?
- What are your plans for expansion?
- What kind of people do you usually look for?
- What do you see ahead for your company in the next five years?
- Do you see a recession or a boom ahead for your industry as a whole?
- What kind of staff turnover do you have?
- Are there any major problems now or brewing in the future?
- How is performance measured?
- What is the manager like?
- Who are the key people you interface with?
- What are the unique opportunities of the job?
- What type of training or orientation is provided?
- Do you think what I've told you about myself fits what you are looking for?
- What are the requirements for this position?
- Is there anything else you would like to know about my background?